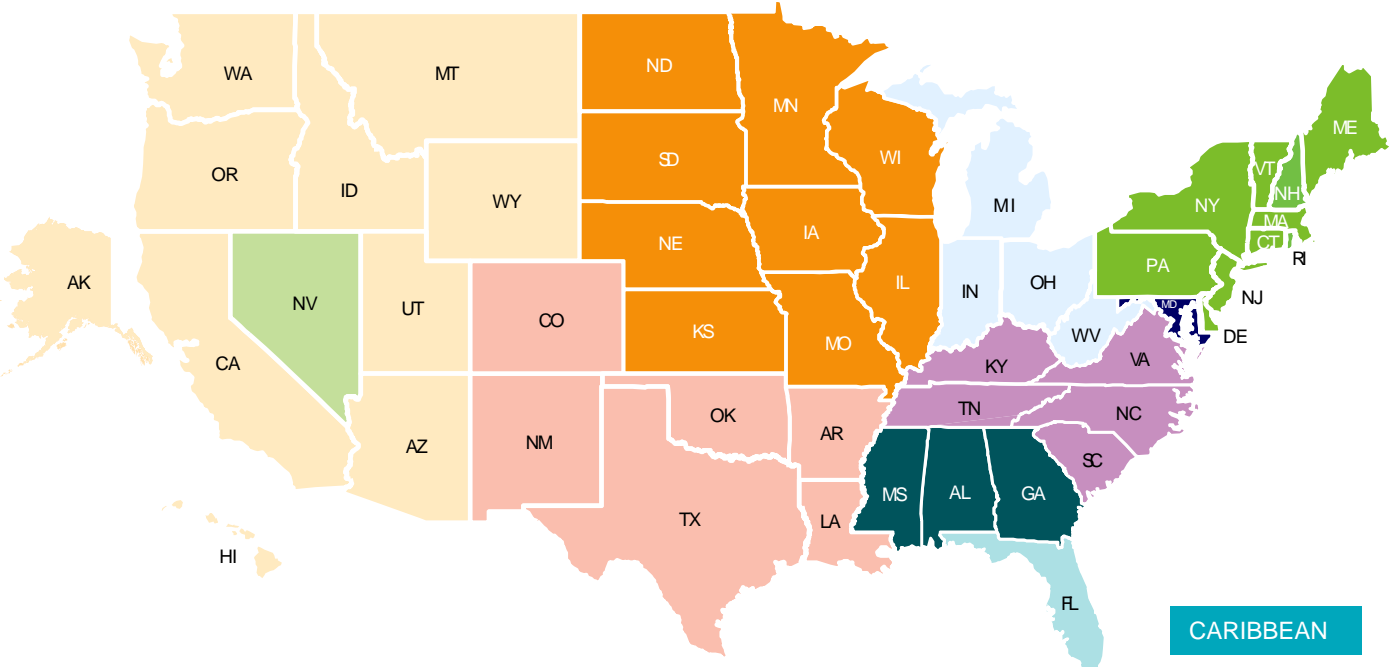


# Philips Hospitality 2010 Sales Territory



CARIBBEAN

**WEST**

**Tom Southard**  
Regional Manager  
O 951.461.0223  
M 602.418.5293  
tom.southard@philips.com

**Craig Davis**  
Inside Sales  
O 770.510.1358  
craig.davis@philips.com

**CENTRAL**

**Robin Utermark**  
Regional Manager  
O 815.498.3390  
M 630.842.4102  
robin.utermark@philips.com

**Ashley Nichols**  
Inside Sales  
O 770.510.1357  
ashley.nichols@philips.com

**NO. MID-ATLANTIC**

**Russell Turner**  
Regional Manager  
  
M 678.613.2568  
russell.turner@philips.com

**Jeff Kocha**  
Inside Sales  
O 770.510.1443  
jeff.kocha@philips.com

**NORTHEAST**

**Artie Reich**  
Regional Manager  
O 718.921.7584  
M 917.689.5996  
artie.reich@philips.com

**Jared Stutler**  
Inside Sales  
O 770.510.1442  
jared.stutler@philips.com

**NEVADA / GAMING**

**Charles Bastien**  
IKAM  
  
M 305.206.3775  
charles.bastien@philips.com

**Craig Davis**  
Inside Sales  
O 770.510.1358  
craig.davis@philips.com

**SOUTH CENTRAL**

**Randy Weldon**  
Regional Manager  
O 214.432.4151  
M 678.296.6546  
Randy.weldon@philips.com

**April Clemons**  
Inside Sales  
O 770.510.1356  
april.clemons@philips.com

**MID-ATLANTIC**

**Britt Limpus**  
Regional Manager  
  
M 865.693.2323  
britt.limpus@philips.com

**John Sullivan**  
Inside Sales  
O 770.510.1367  
john.sullivan\_2@philips.com

**GOVERNMENT**

**Preston Parrish**  
Regional Manager  
  
M 703.798.2632  
preston.parrish@philips.com

**Jeff Kocha**  
Inside Sales  
O 770.510.1443  
jeff.kocha@philips.com

**SOUTHEAST**

**Scott Adams**  
Regional Manager  
O 678.226.4749  
M 678.908.9294  
scott.adams@philips.com

**Gabriel Hofstatter**  
Inside Sales  
O 770.510.1441  
gabriel.hofstatter@philips.com

**FLORIDA**

**Dick Brobst**  
Regional Manager  
O 954.389.8124  
M 954.290.5221  
dck.brobst@philips.com

**Flo Wren**  
Inside Sales  
O 770.510.1361  
flo.wren@philips.com

**CARIBBEAN**

**Marcia Trajano**  
Business Development Mgr  
O 770.821.2628  
M 404.293.3798  
marcia.trajano@philips.com

**Gabriel Hofstatter**  
Inside Sales  
O 770.510.1441  
gabriel.hofstatter@philips.com

